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## PRESS RELEASE

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**The European Skippers Organisation (ESO) and the European Barge Union (EBU) have launched a survey with which they aim to identify the financing needs of the inland shipping entrepreneurs. Financing is essential to reap the potential of the inland shipping industry. Modernisation requires investment and investment requires proper financing.**

Due to the financial crisis, traditional financiers are more hesitant with financing. We notice that they either are not willing to provide financial means at all, or they set too stringent criteria. This hampers innovation and modernisation.

EBU, ESO and the European Commission are aware of this bottleneck and are seeking ways to stimulate modernisation initiatives in the inland shipping industry. In order to find proper means to break through this stalemate, we need to identify the specific financing needs of the inland shipping entrepreneurs. Hence, a survey has been launched and will be disseminated/circulated by the organisations that are member of either EBU or ESO.

All entrepreneurs are encouraged to participate in this survey, as this will allow us to structure financing adapted to the needs of the sector.

The survey is available in four languages, in order to lower the threshold to participate and maximise the response rate.

**English:** "Survey of financing needs of the IWT for modernisation"  
<http://survey.crup.hr/index.php/244988?lang=en>

**Deutsch:** "Befragung der Finanzierungsbedarf der Binnenschifffahrt für Modernisierung"  
<http://survey.crup.hr/index.php/244988?lang=de>

**Français:** "Enquête sur les besoins de financement de l'IWT pour la modernisation"  
<http://survey.crup.hr/index.php/244988?lang=fr>

**Nederlands:** 'Onderzoek naar de financieringsbehoefte van de binnenvaart voor modernisering.'  
<http://survey.crup.hr/index.php/244988?lang=nl>